

Company Profile

Accrete Inc.

TSE Growth: 4395



01: Corporate Information

- VISION/MISSION
- Corporate Overview & Executive Team
- Organizational Structure
- Group Companies Overview

02: Growth Trajectory & Overall Picture

- Evolution of Business Model and History
- Overview of Business Domains

03: Business Introduction

- Communication Segment
- Solution Segment
- Investment & Incubation Segment

VISION

Fostering real connections in a digital society.

Becoming a key player in a hyper-connected world.

MISSION

Delivering a secure and optimal platform for everyone who communicates.

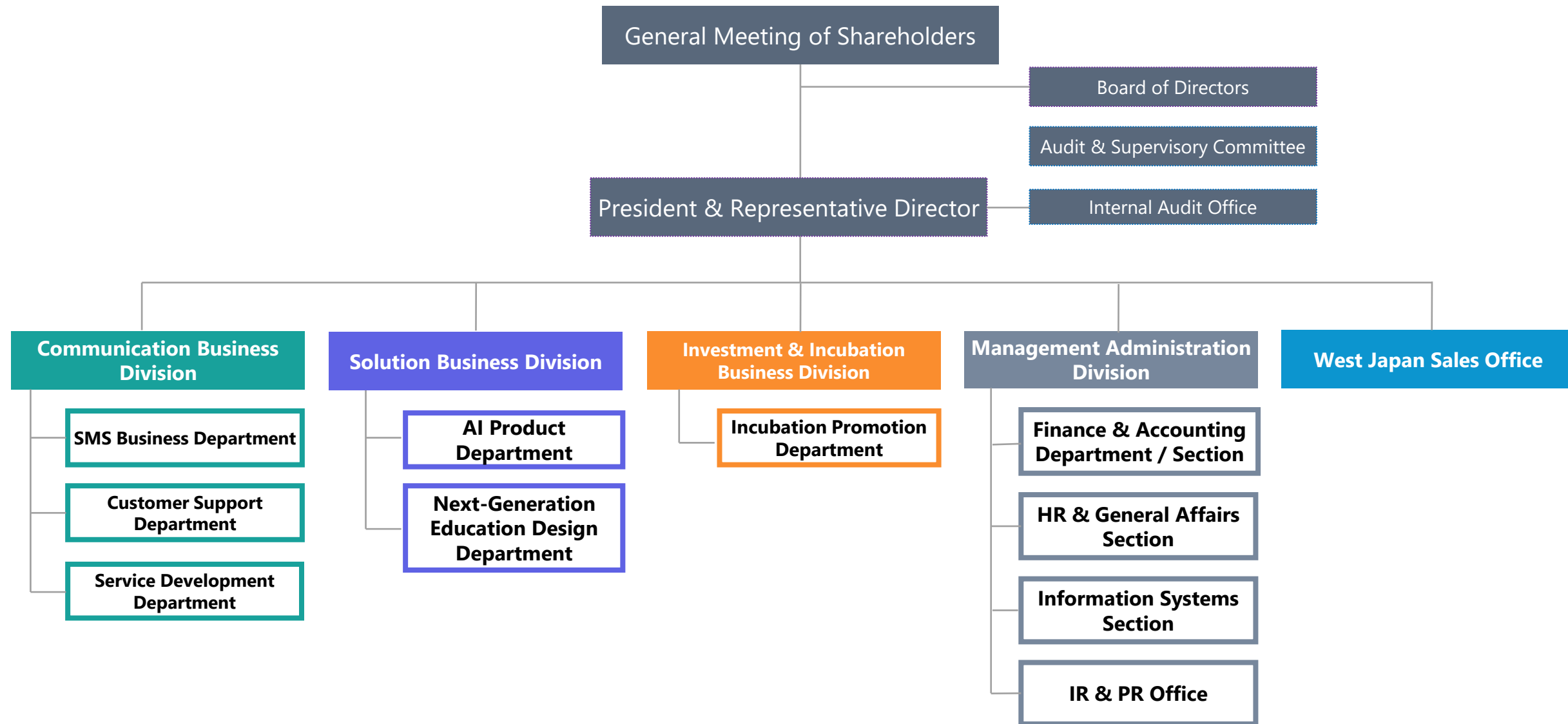
Company Overview

Company Name	Accrete Inc.
Established	May 2014
Location	3F-301 axle Ochanomizu, 3-28-5 Kanda Ogawamachi, Chiyoda-ku, Tokyo
Business Details	A2P-SMS delivery service business
Capital	765,279 thousand yen (As of March 31, 2026)
Number of Employees	71 (As of April 1, 2026. Includes full-time/part-time directors, part-timers, contract employees, and temps)
Licenses & Affiliations	• Telecommunications Business A-18-8646 • ASPC (Anti-Spam mail Promotion Council) • Council of Anti-Phishing Japan • JPAAWG (Japan Anti-Abuse Working Group) • GSMA (GSM Association)

Board of Directors

President & Representative Director	Koji Kabumoto
Executive Vice President	Yusei Tanaka
Director	Masanao Takase, Toshiharu Yamamoto, Takao Iijima, Yusuke Hatano
Independent Directors (Audit and Supervisory Committee Members)	Hiroataka Isayama, Junichi Hirao, Kosuke Sato

Organizational Structure



Group Company Overview (1/2)

Accrete Inc. (the parent company) and the following consolidated subsidiaries operate as a unified group to develop three diversifying business domains.

Major Group Companies by Business Segment:

Communication Business

- **Technomix Inc.** (Est: 1999 / Capital: 17,500 thousand yen)  TECHNOMIX
 - **Business Details:** Content provider.
 - **Company Characteristics:** Deploys a service that reliably delivers necessary information via email, widely used by public organizations such as schools and local governments.
- **VietGuys JSC** (Est: 2007 / Capital: 20 billion VND)  VIETGUYS Mobile Marketing Solutions
 - **Business Details:** SMS delivery business, and other marketing-related businesses.
 - **Company Characteristics:** Possesses strengths in sales utilizing high-quality SMS for the e-commerce sector, a growing industry in Vietnam.

Solution Business

- **Forward Edge-AI Japan Co., Ltd.** (Est: 2025 / Capital: 93,750 thousand yen)  **FORWARDEDGE**
 - **Business Details:** Exclusive domestic distributorship business for products utilizing Forward Edge-AI, Inc.'s PQC technology.
 - **Company Characteristics:** Established through a joint venture with a U.S. company. Sells and licenses advanced AI security solutions equipped with quantum resistance.
- **CustIntCo Japan** (Est Planned: 2026 / Capital: 10,000 thousand yen)
 - **Business Details:** Exclusive commercialization, distribution, and support in the Japanese market for products such as AI-based voice and facial image analysis.
 - **Company Characteristics:** Commercializes products inheriting CustIntCo Pte Ltd's advanced AI technology, and supports integration into existing products and services.

Group Company Overview (2/2)

Investment & Incubation Business

- **Fourglobe Inc.** (Est: 2006 / Capital: 63,380 thousand yen)  **FOUR GLOBE**
 - **Business Details:** Business design, EC solutions, creative and system development, etc.
 - **Company Characteristics:** Provides support for digital marketing, system development, project management (PM) support, EC operations, etc. Provides the integrated marketing tool "UZ APPS".
- **Zuno Co., Ltd.** (Est: 2004 / Capital: 75,385 thousand yen) 
 - **Business Details:** Communication consulting, advertising planning and production, etc.
 - **Company Characteristics:** Supports overall corporate marketing activities. Plans and operates "Nyusatsu King" (Bidding King), an ASP service providing bidding and successful bid information for government agencies, local governments, and affiliated organizations nationwide.
- **Zuno Media Solutions Co., Ltd.** (Est: 2013 / Capital: 10,000 thousand yen) 
 - **Business Details:** Handling of advertising and various productions, market research, and general consulting operations.
 - **Company Characteristics:** A cross-media department that proposes and implements comprehensive measures integrating media, centered on creative work and websites.

Other

- **Accrete Capital LLC** (Est: 2021)

Evolution of Business Model and History

Evolved from a single SMS business through aggressive M&A and partnerships into a complex solution company centered on "Multi-channel CPaaS" and "AI & Next-generation Security".

Phase 1: Business Creation to Rapid Growth (2011 - 2022)

Created the domestic corporate SMS market and built a stable revenue base from a single SMS business.

- **Jun 2011:** Predecessor Indigo Corporation provided Japan's first personal authentication service via SMS to LINE.
- **May 2014:** Accrete Inc. established through a company split.
- **Mar 2015:** Started two-way SMS service.
- **Jul 2018:** Listed on TSE Mothers (currently TSE Growth Market).
- **Feb 2019:** Launched "SMS Connect" global service.

Phase 2: Consolidated Group & Domain Expansion (2021 - 2024)

Expanded beyond SMS through aggressive M&A.

- **Sep 2021:** Acquired Technomix Inc.
- **Apr 2022:** Acquired VietGuys JSC.
- **Aug 2024:** Acquired Zuno Media Solutions Co., Ltd.
- **Nov 2024:** Capital and business alliance and exclusive distributorship agreement with SchooMy Inc.

Phase 3: Establishment of 3 Segments & Structural Reform (2025 - 2027)

Transitioned to a 3-segment structure (Communication, Solution, Investment & Incubation) to establish a sustainable growth model.

- **Jan 2025: Acquired Zuno Co., Ltd.**
- **Jul 2025:** Acquired Fourglobe Inc., and started providing "SMS Connect for LINE".
- **Nov 2025:** Established Forward Edge-AI Japan Co., Ltd. (FEAI-JP) through a joint venture with Forward Edge-AI, Inc. in the U.S.
- **May 2026 (Planned):** Established a joint venture, CustIntCo Japan (CC-JP), with CustIntCo Pte Ltd.

Overview of Business Domains

Deploying 3 business segments based on the Mid-Term Management Plan.

Communication Business

- Evolved into a multi-channel CPaaS (Communication Platform as a Service) integrating LINE and other channels, in addition to the core SMS delivery. Delivers an optimal communication platform for businesses and end-users.
- **Major Businesses & Services:** A2P-SMS Delivery Service, Multi-Channel Platforms (SMS Connect for LINE, RCS Connect, etc.), School Communication Networks, Global Messaging Deployment.

Solution Business

- Leveraging AI technologies and cutting-edge security technologies to provide advanced, problem-solving solutions such as Post-Quantum Cryptography (PQC), GPU server infrastructure, AI voice/video analytics, and IoT educational materials.
- **Major Businesses & Services:** Next-Generation Security (PQC) Products Sales, GPU Server Operations, AI Voice & Video Analytics (ANOTHER AI, etc.), IoT Device Educational Materials (SchooMy).

Investment & Incubation Business

- Promoting investments, loans to promising companies, and M&A. Creating strong synergies by combining the assets of group companies across digital marketing, bidding information systems, and cross-media advertising.
- **Major Businesses & Services:** Integrated Digital Marketing Support (LINE Mini App / CRM Development, etc.), Bidding Information Service "Nyusatsu King", Cross-Media Promotion Deployment.

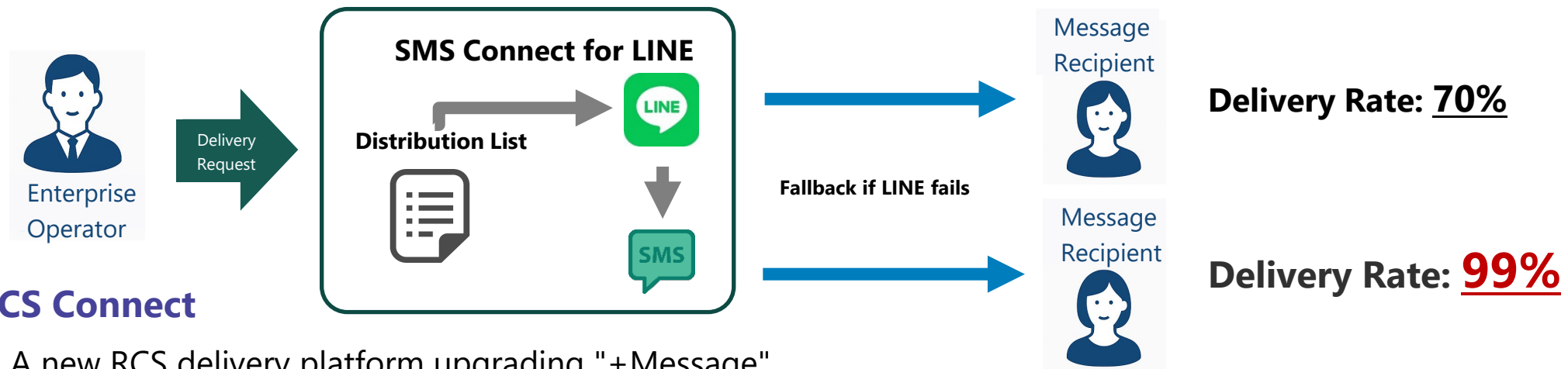
Communication Business (Part 1): Domestic SMS & Multi-Channel Operations

A2P-SMS Delivery Service

- A messaging infrastructure boasting a 99.9% reach rate via direct domestic routes.
- Accessible on both feature phones and smartphones, it maintains an overwhelming market share and track record as a vital social communication infrastructure that "reliably delivers" for personal authentication, reservation reminders, and sales promotions/marketing.

SMS Connect for LINE

- A platform utilizing patented technology that automatically sorts and routes messages via "LINE Notification Messages" or SMS in a single request.
- It realizes high reach rates and cost optimization by automatically falling back to SMS for undelivered LINE messages.



RCS Connect

- A new RCS delivery platform upgrading "+Message".
- It enables efficient message creation through an intuitive UI and AI support, as well as rich notifications compatible with KDDI's RCS.

Communication Business (Part 2): Global Expansion & Educational Messaging

Global Messaging Service (VietGuys JSC)

- Deploying high-quality messaging services for the e-commerce market and others in Vietnam.
 - **SMS:** High-quality SMS delivery utilized for personal authentication and two-way customer communication, similar to Japan.
 - **Reward:** A service directly crediting mobile phone balances or points to campaign participants.
 - **OTT:** Rich content delivery via apps like Viber and Zalo (with automatic fallback to SMS if undelivered).

School Safety Mail (Technomix Inc.)

- A communication network system adopted by over 5,000 public institutions nationwide.
- A major feature is that it can be "implemented for free (Sponsored Plan)" through the support of sponsoring companies, and it is utilized for purposes such as sharing information on suspicious persons and confirming safety during disasters.



Solution Business (Part 1): Next-Generation Security & AI Infrastructure

Next-Generation Security Solutions (Forward Edge-AI Japan Co., Ltd. (FEAI-JP))

- Exclusive distribution in Japan of Post-Quantum Cryptography (PQC) products compliant with the US National Security Agency (NSA) standards.
 - **Isidore Quantum®**: Preparing for quantum-era threats with AI-powered, quantum-resistant cryptography.
 - A quantum-resistant cryptographic device compliant with NSA's CNSA 2.0. Leveraging AI to deliver endpoint security and threat detection in any environment.
 - **Gabriel®**: AI voice security that detects scam calls and deepfakes.
 - An anti-robocall tool using AI with 28-language support to detect scam calls and deepfake voices.
 - **Blaise™**: An AI analysis lab that completes everything on-site.
 - A pocket-sized AI lab capable of analyzing substances on the spot. It enables rapid and efficient field responses in the medical and defense sectors.
 - **SmartBeam-QRC**: New highly secure communication enabled by AI × Quantum Resistance.
 - Next-generation wireless technology that makes detection difficult and withstands jamming by integrating AI and Isidore Quantum®. Ensures highly confidential and stable communication for critical missions.

GPU Server Operations

- Providing high-performance GPU servers necessary for generative AI development and other applications.
- Covering everything from design and construction to operation through partnerships with Getworks Co., Ltd. and GX Technology Co., Ltd.
- Promoting the construction of sustainable IT infrastructure in "container data centers" utilizing renewable energy such as snow cooling.

Solution Business (Part 2): AI Analytics

AI Voice & Video Analytics (CustIntCo Japan(CC-JP))

- Deploying OEM-supplied proprietary products like "ANOTHER AI" and the advanced "Genie AI Engine" series.
 - **Voice Analytics:** Providing technologies that analyze objective mental health conditions from approximately one minute of voice data, technologies that analyze emotional changes and transitions, as well as voice-based identity verification technologies.
 - **Video Analytics:** Enabling highly accurate, non-contact measurement of vital signs (such as heart rate, respiration rate, and blood pressure) from approximately 30 seconds of facial video.
 - **Solution Deployment:** Delivering these cutting-edge technologies via API integration to external systems to address challenges across diverse industries, including logistics and transportation, nursing care, retail, and call centers. Additionally, conducting Proof of Concept (PoC) for employee mental health checks utilizing "ANOTHER AI" and custom avatars in collaboration with a system integrator.



[Online Sales Site](#)

Solution Business (Part 3): Next-Generation Education Design

IoT Device Educational Material "SchooMy": Exclusive sales agency for "SchooMy" and deployment of various accompanying services.

- Broadly supporting "Information Literacy" from compulsory education to high school education, ahead of the next curriculum revision.
- The optimal teaching material for inquiry-based learning that fosters problem-solving skills through combinations of abundant sensors.
- The one and only inquiry-based learning material combining AI and IoT, fostering the ability to learn independently.
- Can be utilized not only for classes at school and learning at home but also for corporate training and projects.

Realizes various problem-solving by combining the industry's largest number of sensor connectors.



SchooMy Board



An operation screen that enables self-directed learning by having AI answer questions.



Equipped with a new AI Teacher feature in 2026.

Investment & Incubation Business (Part 1): Digital Marketing

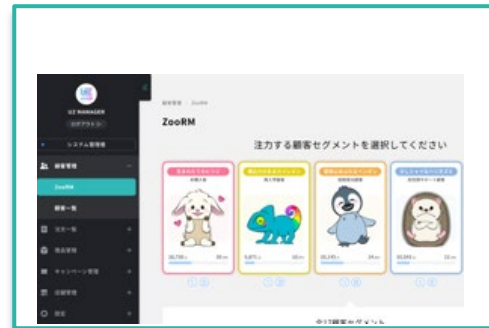
Fourglobe Inc.

- Providing one-stop support from system development to operation through the integrated marketing solution "UZ APPS" utilizing LINE.
 - **UZ LINE Notification Message:** A service that can deliver important notices to non-friends from LINE Official Accounts using phone numbers as keys (*includes integration with SMS Connect for LINE).
 - **ZooRM (CRM System):** A unique CRM system that classifies and visualizes customer attributes and purchasing data as endearing animal characters to realize individually optimized marketing delivery.
 - **UZ Mini App Development:** A flexible development service that can easily provide functions such as reservations, e-commerce, and membership cards on LINE.
 - **UZ Success Partner:** A project operation support service where a dedicated team works closely with clients to support the utilization, operation, and improvement of LINE as the company's owned media.

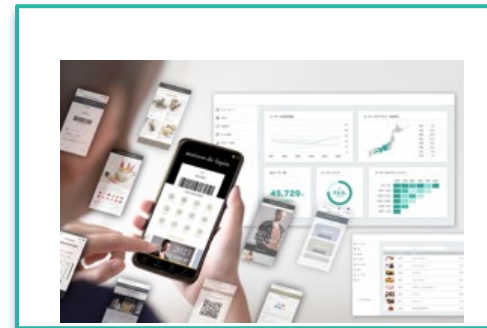
UZ LINE Notification Message



ZooRM (CRM System)



UZ Mini App Development



UZ Success Partner



Investment & Incubation Business (Part 2): Bidding Intelligence & Cross-Media

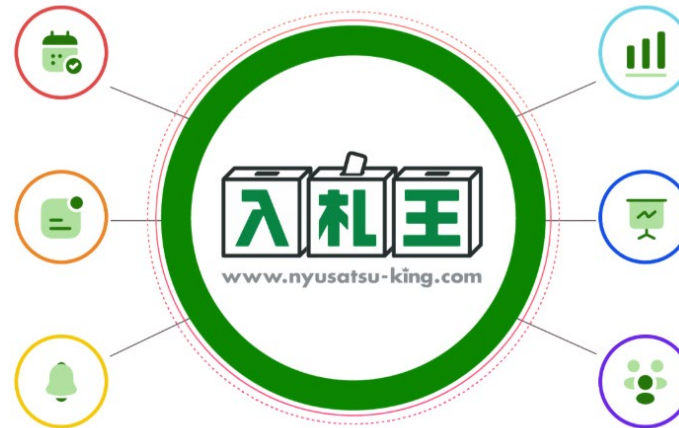
Zuno Co., Ltd.

- **Nyusatsu King:** Japan's first bidding information service. Efficiently searches bidding and successful bid information of government agencies, municipalities, and affiliated organizations nationwide, providing the latest information daily. Strongly supports companies' acquisition of public projects and marketing activities through capabilities such as the early tracking of announcement timings and confirmation of project scales.

Overview of the fiscal year: Enables grasping of business plans and events across the fiscal year.

Early information gathering: Enables early proposals for project specifications and more.

Tracking announcement timing: Allows users to know bidding announcement schedules in advance to start preparations early.



Marketing utilization: Enables analysis of projects and events prioritized by ordering organizations for broad marketing application.

Grasping business scale: Helps ascertain project scale (budget) from the request phase through financial assessment to parliamentary resolution.

Optimizing human resources: Enables efficient allocation of human resources to primary target bidding projects.

Zuno Media Solutions Co., Ltd.

- **Cross-Media Operations:** Proposes and implements comprehensive promotional measures integrating various media, centered on creative work and Web production.
- **Magnet Advertising Business:** Rolls out magnet advertising (e.g., plumbing repairs) boasting an annual handling volume of 90 million units and a market share of over 50%. Provides end-to-end support from design and production to distribution.